

Industry: 811490 - Other Personal and Household Goods Repair and Maintenance  
 Sales Range: Yearly sales under \$1 Million  
 Data Source: Private Companies  
 Location: US - Texas  
 Prepared On: 1/26/2017

## INDUSTRY FINANCIAL DATA AND RATIOS

### Average by Year (Number of Financial Statements)

Financial Metric	Last 12 Months (1)	2016 (1)	2015 (3)	Last 5 Years (30)	All Years (61)
Current Ratio	--	--	5.31	5.22	4.15
Quick Ratio	--	--	4.80	5.42	3.76
Gross Profit Margin	--	--	56.17%	70.33%	67.29%
Net Profit Margin	--	--	28.58%	10.97%	10.69%
Inventory Days	--	--	--	51.35	57.21
Accounts Receivable Days	--	--	0.00	6.91	5.92
Accounts Payable Days	--	--	0.00	26.73	29.03
Interest Coverage Ratio	--	--	--	10.71	12.28
Debt-to-Equity Ratio	--	--	0.13	1.68	4.27
Debt Service Coverage Ratio	--	--	--	3.79	5.17
Return on Equity	--	--	54.58%	32.72%	39.90%
Return on Assets	--	--	47.11%	32.77%	34.44%
Gross Fixed Asset Turnover	--	--	6.82	5.44	3.95
Profit per Employee	--	--	--	--	--
Growth Metric	Last 12 Months (0)	2016 (0)	2015 (2)	Last 5 Years (15)	All Years (29)
Sales Growth	--	--	--	4.85%	1.93%
Profit Growth	--	--	--	12.24%	10.31%
Industry-Specific Metric	Last 12 Months	2016	2015	Last 5 Years	All Years
Revenue per Employee	-- (0)	-- (0)	-- (0)	-- (0)	-- (0)

# INDUSTRY DATA COMMON SIZE

## Average by Year (Number of Financial Statements)

<b>Income Statement</b>	<b>Last 12 Months (1)</b>	<b>2016 (1)</b>	<b>2015 (3)</b>	<b>Last 5 Years (30)</b>	<b>All Years (61)</b>
Sales (Income)	--	--	100.00%	100.00%	100.00%
Cost of Sales (COGS)	--	--	43.83%	29.67%	32.71%
Gross Profit	--	--	56.17%	70.33%	67.29%
Depreciation	--	--	1.97%	1.96%	2.46%
Overhead or S,G,& A Expenses	--	--	13.85%	42.02%	39.43%
Payroll	--	--	8.41%	26.75%	23.66%
Rent	--	--	1.13%	4.09%	4.05%
Advertising	--	--	4.24%	5.17%	3.76%
Other Operating Income	--	--	0.00%	0.00%	0.00%
Other Operating Expenses	--	--	11.01%	14.75%	13.75%
Operating Profit	--	--	28.67%	11.60%	11.64%
Interest Expense	--	--	0.06%	0.61%	0.86%
Other Income	--	--	0.00%	0.08%	0.06%
Other Expenses	--	--	0.03%	0.10%	0.14%
Net Profit Before Taxes	--	--	28.58%	10.97%	10.69%
Adjusted Net Profit Before Taxes	--	--	28.58%	10.97%	10.69%
EBITDA	--	--	31.28%	13.54%	14.02%
Taxes Paid	--	--	0.00%	0.00%	0.14%
Net Income	--	--	28.58%	10.97%	10.55%
<b>Balance Sheet</b>	<b>Last 12 Months (1)</b>	<b>2016 (1)</b>	<b>2015 (3)</b>	<b>Last 5 Years (30)</b>	<b>All Years (61)</b>
Cash (Bank Funds)	--	--	17.34%	20.99%	13.91%
Accounts Receivable	--	--	0.00%	9.73%	6.22%
Inventory	--	--	0.00%	0.01%	1.80%
Other Current Assets	--	--	4.10%	1.79%	1.02%
Total Current Assets	--	--	21.44%	55.10%	42.40%
Gross Fixed Assets	--	--	48.71%	60.88%	96.39%
Accumulated Depreciation	--	--	30.43%	22.51%	50.32%
Net Fixed Assets	--	--	28.43%	38.37%	46.07%
Other Assets	--	--	0.00%	6.53%	11.53%
Total Assets	--	--	100.00%	100.00%	100.00%
Accounts Payable	--	--	0.00%	2.42%	2.23%

Notes Payable / Current Portion of Long Term Debt	--	--	0.00%	1.41%	2.22%
Other Current Liabilities	--	--	2.07%	9.79%	9.08%
Total Current Liabilities	--	--	6.42%	38.01%	30.00%
Total Long Term Liabilities	--	--	4.72%	22.03%	39.50%
Total Liabilities	--	--	15.11%	60.05%	69.50%
Preferred Stock	--	--	0.00%	0.00%	0.00%
Common Stock	--	--	0.00%	0.13%	0.52%
Additional Paid-in Capital	--	--	0.00%	0.61%	1.20%
Other Stock / Equity	--	--	0.00%	-1.26%	-0.67%
Ending Retained Earnings	--	--	88.86%	33.33%	25.00%
Total Equity	--	--	88.86%	39.95%	30.50%
Total Liabilities + Equity	--	--	100.00%	100.00%	100.00%

\*There is not enough real-time industry data to include an average for this metric. Instead this figure represents the industry benchmark found through industry research.