

Industry: 561990 - All Other Support Services
 Sales Range: Yearly sales under \$1 Million
 Data Source: Private Companies
 Location: US - Texas
 Prepared On: 1/26/2017

INDUSTRY FINANCIAL DATA AND RATIOS

Average by Year (Number of Financial Statements)

Financial Metric	Last 12 Months (1)	2016 (1)	2015 (3)	Last 5 Years (17)	All Years (47)
Current Ratio	--	--	1.44	1.54	2.61
Quick Ratio	--	--	1.29	1.45	1.60
Gross Profit Margin	--	--	80.00%	79.44%	83.39%
Net Profit Margin	--	--	1.98%	1.20%	11.51%
Inventory Days	--	--	5.25	7.55	7.75
Accounts Receivable Days	--	--	0.00	9.38	16.21
Accounts Payable Days	--	--	5.26	6.11	15.28
Interest Coverage Ratio	--	--	0.33	0.73	13.25
Debt-to-Equity Ratio	--	--	0.44	3.27	2.16
Debt Service Coverage Ratio	--	--	--	0.93	3.72
Return on Equity	--	--	22.45%	14.90%	39.48%
Return on Assets	--	--	9.65%	7.83%	13.19%
Gross Fixed Asset Turnover	--	--	1.92	3.68	6.48
Sales per Employee	--	--	--	--	--
Profit per Employee	--	--	--	--	--
Growth Metric	Last 12 Months (0)	2016 (0)	2015 (1)	Last 5 Years (11)	All Years (21)
Sales Growth	--	--	--	-0.33%	6.62%
Profit Growth	--	--	--	57.08%	34.55%

INDUSTRY DATA COMMON SIZE

Average by Year (Number of Financial Statements)

Income Statement	Last 12 Months (1)	2016 (1)	2015 (3)	Last 5 Years (17)	All Years (47)
Sales (Income)	--	--	100.00%	100.00%	100.00%
Cost of Sales (COGS)	--	--	20.00%	28.68%	16.61%
Gross Profit	--	--	80.00%	79.44%	83.39%
Depreciation	--	--	0.09%	1.71%	3.36%
Overhead or S,G,& A Expenses	--	--	67.16%	53.34%	55.04%
Payroll	--	--	22.74%	25.15%	29.63%
Rent	--	--	4.59%	5.22%	5.07%
Advertising	--	--	5.22%	5.10%	3.36%
Other Operating Income	--	--	0.00%	0.00%	0.00%
Other Operating Expenses	--	--	7.73%	7.30%	12.43%
Operating Profit	--	--	5.02%	14.28%	12.55%
Interest Expense	--	--	1.58%	0.35%	1.31%
Other Income	--	--	0.98%	0.31%	0.32%
Other Expenses	--	--	0.00%	0.00%	0.05%
Net Profit Before Taxes	--	--	1.98%	1.20%	11.51%
Adjusted Net Profit Before Taxes	--	--	1.98%	1.20%	11.51%
EBITDA	--	--	3.65%	10.77%	16.18%
Taxes Paid	--	--	0.00%	0.00%	0.00%
Net Income	--	--	1.98%	1.20%	11.51%
Balance Sheet	Last 12 Months (1)	2016 (1)	2015 (3)	Last 5 Years (17)	All Years (47)
Cash (Bank Funds)	--	--	9.76%	18.39%	14.09%
Accounts Receivable	--	--	0.00%	6.21%	7.24%
Inventory	--	--	0.95%	0.52%	0.41%
Other Current Assets	--	--	0.00%	2.33%	2.37%
Total Current Assets	--	--	32.01%	38.30%	47.21%
Gross Fixed Assets	--	--	120.37%	71.75%	71.70%
Accumulated Depreciation	--	--	62.80%	60.91%	27.89%
Net Fixed Assets	--	--	57.58%	39.65%	43.81%
Other Assets	--	--	3.05%	14.78%	8.97%
Total Assets	--	--	100.00%	100.00%	100.00%
Accounts Payable	--	--	1.43%	3.02%	4.71%

Notes Payable / Current Portion of Long Term Debt	--	--	4.77%	2.09%	4.97%
Other Current Liabilities	--	--	28.73%	28.39%	19.77%
Total Current Liabilities	--	--	34.93%	40.08%	39.38%
Total Long Term Liabilities	--	--	21.77%	34.87%	60.72%
Total Liabilities	--	--	56.71%	69.78%	100.09%
Preferred Stock	--	--	0.00%	0.00%	0.00%
Common Stock	--	--	0.00%	1.19%	2.37%
Additional Paid-in Capital	--	--	0.00%	0.00%	0.15%
Other Stock / Equity	--	--	0.00%	2.30%	5.90%
Ending Retained Earnings	--	--	43.29%	21.20%	4.67%
Total Equity	--	--	43.29%	30.22%	-0.09%
Total Liabilities + Equity	--	--	100.00%	100.00%	100.00%