

Industry: 621399 - Offices of All Other Miscellaneous Health Practitioners
Sales Range: Yearly sales under \$1 Million
Data Source: Private Companies
Location: US - Texas
Prepared On: 1/26/2017

INDUSTRY FINANCIAL DATA AND RATIOS

Average by Year (Number of Financial Statements)

| Financial Metric | Last 12 Months (3) | 2016 (3) | 2015 (10) | Last 5 Years (52) | All Years (114) |
|--|---------------------------|-----------------|------------------|--------------------------|------------------------|
| Current Ratio | 0.25 | 0.25 | 12.09 | 4.95 | 3.65 |
| Quick Ratio | 0.25 | 0.25 | 6.20 | 3.71 | 2.85 |
| Gross Profit Margin | 80.54% | 80.54% | 98.02% | 89.41% | 90.35% |
| Net Profit Margin | 36.26% | 36.26% | 34.43% | 19.77% | 11.77% |
| Inventory Days | -- | -- | -- | 12.58 | 7.09 |
| Accounts Receivable Days | 5.74 | 5.74 | 0.00 | 8.33 | 13.18 |
| Accounts Payable Days | 20.50 | 20.50 | 5.24 | 5.59 | 18.34 |
| Interest Coverage Ratio | -- | -- | 26.45 | 12.12 | 8.55 |
| Debt-to-Equity Ratio | 2.02 | 2.02 | 1.01 | 2.22 | 2.59 |
| Debt Service Coverage Ratio | -- | -- | 4.70 | 5.40 | 9.00 |
| Return on Equity | 93.88% | 93.88% | 105.84% | 90.33% | 53.17% |
| Return on Assets | 45.58% | 45.58% | 85.90% | 46.37% | 32.94% |
| Gross Fixed Asset Turnover | 4.53 | 4.53 | 7.81 | 6.38 | 5.65 |
| Profit per Employee | -- | -- | -- | -- | \$5,101 |
| Growth Metric | Last 12 Months (0) | 2016 (0) | 2015 (9) | Last 5 Years (26) | All Years (46) |
| Sales Growth | -- | -- | 0.50% | -0.62% | 5.32% |
| Profit Growth | -- | -- | -14.71% | -2.86% | -1.72% |
| Industry-Specific Metric | Last 12 Months | 2016 | 2015 | Last 5 Years | All Years |
| Gross Charges per Full Time Employee physician | -- (0) | -- (0) | -- (0) | -- (0) | -- (0) |
| Operating Cost per Lab procedure | -- (0) | -- (0) | -- (0) | -- (0) | -- (0) |
| Operating Cost per | -- | -- | -- | -- | -- |

| | | | | | |
|--|-----------|-----------|-----------|-----------|------------------|
| Medical procedure | (0) | (0) | (0) | (0) | (0) |
| Revenue per Full Time Employee physician | -- (0) | -- (0) | -- (0) | -- (0) | -- (0) |
| Supplies to Sales | -- (0) | -- (0) | -- (0) | -- (0) | 2.10% (3) |
| Revenue per Employee | -- (0) | -- (0) | -- (0) | -- (0) | \$150,955 (4) |

INDUSTRY DATA COMMON SIZE

Average by Year (Number of Financial Statements)

| Income Statement | Last 12 Months (3) | 2016 (3) | 2015 (10) | Last 5 Years (52) | All Years (114) |
|----------------------------------|-------------------------------|---------------------|----------------------|------------------------------|----------------------------|
| Sales (Income) | 100.00% | 100.00% | 100.00% | 100.00% | 100.00% |
| Total Gross Charges | -- | -- | -- | -- | -- |
| Cost of Sales (COGS) | 19.46% | 19.46% | 10.44% | 10.59% | 9.65% |
| Gross Profit | 80.54% | 80.54% | 98.02% | 89.41% | 90.35% |
| Depreciation | 1.05% | 1.05% | 1.33% | 1.25% | 1.40% |
| Overhead or S,G,& A Expenses | 45.88% | 45.88% | 54.25% | 57.15% | 59.32% |
| Payroll | 35.77% | 35.77% | 35.63% | 36.13% | 37.56% |
| Rent | 2.77% | 2.77% | 8.72% | 7.29% | 8.25% |
| Advertising | 0.00% | 0.00% | 3.94% | 2.32% | 1.80% |
| Supplies | -- | -- | -- | -- | 2.10% |
| Other Operating Income | 0.00% | 0.00% | 0.00% | 0.01% | 0.01% |
| Other Operating Expenses | 25.92% | 25.92% | 8.19% | 10.80% | 17.36% |
| Operating Profit | 36.26% | 36.26% | 36.77% | 20.21% | 12.28% |
| Interest Expense | 0.00% | 0.00% | 0.06% | 0.38% | 0.43% |
| Other Income | 0.00% | 0.00% | 0.00% | 0.02% | 0.02% |
| Other Expenses | 0.00% | 0.00% | 0.14% | 0.08% | 0.10% |
| Net Profit Before Taxes | 36.26% | 36.26% | 34.43% | 19.77% | 11.77% |
| Adjusted Net Profit Before Taxes | 36.26% | 36.26% | 34.43% | 19.77% | 11.77% |
| EBITDA | 37.32% | 37.32% | 38.53% | 21.40% | 13.59% |
| Taxes Paid | 0.00% | 0.00% | 0.00% | 0.00% | 17.04% |
| Net Income | 36.26% | 36.26% | 34.43% | 19.77% | -5.28% |
| Balance Sheet | Last 12 Months (3) | 2016 (3) | 2015 (10) | Last 5 Years (52) | All Years (114) |
| Cash (Bank Funds) | 52.90% | 52.90% | 52.03% | 43.82% | 37.68% |
| Accounts Receivable | 1.69% | 1.69% | 8.29% | 5.13% | 5.95% |
| Inventory | 0.00% | 0.00% | 0.00% | 0.23% | 0.31% |
| Other Current Assets | 0.43% | 0.43% | 2.64% | 1.30% | 1.24% |
| Total Current Assets | 79.44% | 79.44% | 73.18% | 61.01% | 60.85% |
| Gross Fixed Assets | 53.57% | 53.57% | 65.14% | 81.56% | 87.27% |
| Accumulated Depreciation | 41.50% | 41.50% | 53.46% | 52.85% | 56.69% |
| Net Fixed Assets | 39.73% | 39.73% | 17.74% | 28.71% | 30.57% |
| Other Assets | 5.25% | 5.25% | 14.61% | 10.28% | 8.58% |

| | | | | | |
|---|---------|---------|---------|---------|---------|
| Total Assets | 100.00% | 100.00% | 100.00% | 100.00% | 100.00% |
| Accounts Payable | 1.54% | 1.54% | 0.32% | 3.45% | 2.92% |
| Notes Payable / Current Portion of Long Term Debt | 0.00% | 0.00% | 0.00% | 0.26% | 0.35% |
| Other Current Liabilities | 23.36% | 23.36% | 1.43% | 15.34% | 19.34% |
| Total Current Liabilities | 24.90% | 24.90% | 7.36% | 27.28% | 33.08% |
| Total Long Term Liabilities | 60.92% | 60.92% | 31.50% | 47.40% | 41.20% |
| Total Liabilities | 85.82% | 85.82% | 50.42% | 74.68% | 74.27% |
| Preferred Stock | 0.00% | 0.00% | 0.00% | 0.00% | 0.16% |
| Common Stock | 0.06% | 0.06% | 0.10% | 0.96% | 0.58% |
| Additional Paid-in Capital | 0.00% | 0.00% | 0.00% | 0.16% | 0.21% |
| Other Stock / Equity | 0.00% | 0.00% | -22.65% | -8.82% | 0.97% |
| Ending Retained Earnings | 71.33% | 71.33% | 83.89% | 45.20% | 30.03% |
| Total Equity | 71.39% | 71.39% | 48.69% | 25.32% | 25.73% |
| Total Liabilities + Equity | 100.00% | 100.00% | 100.00% | 100.00% | 100.00% |

*There is not enough real-time industry data to include an average for this metric. Instead this figure represents the industry benchmark found through industry research.